



A2H's CEO Speaks Out

"The demand for help is unprecedented. Food banks across the country are being forced to give people less and, worse, even turn people away as they run out of food," said Vicki Escarra, President and CEO of America's Second Harvest.

FOOD SHORTAGE CONTINUES:

FOODBANK OF SANTA BARBARA COUNTY ASKS FOR YOUR HELP!

WHAT:

Food banks across America are facing a potential crisis this new year as millions of Americans seek help feeding their families. The Foodbank of Santa Barbara County is seeing an immediate food shortage due to a 30 to 40% decline in the U.S. Department of Agriculture commodities available to food banks, and a continuing drop in food manufacturers surplus and donated food resulting in a loss of essential products for emergency food distribution.

WHY:

This has occurred because a healthy economy has required less intervention by the federal government to support prices and thus less excess product for Foodbanks. Food manufacturers have become more efficient, producing less excess product. In addition, much of the excess product that is historically meant for Foodbanks, is now sold in the secondary "dollar store" market.

STUDIES SHOW....

In November, the U.S. Department of Agriculture released its annual study of hunger in America indicating the number of people living at the margins of hunger, has increased from 35.1 to more than 35.5 million, including 12.6 million children. Today, the US Conference of Mayors released its 2007 Hunger and Homelessness Survey finding that more families are seeking aid from emergency food distribution centers, particularly in urban areas. For more information please go to the following links: www.usmayors.org; www.secondharvest.org; and www.cafoodbanks.org.

THE OUTCOME:

The demand for food assistance is high across the United States. The ailing economy and rising food and fuel prices are taking a toll on struggling families' budgets. Families often face tough choices, such as whether to pay to heat their homes or buy groceries.

WHAT YOU CAN DO?

The Foodbank of Santa Barbara County is urgently calling for county wide support to raise funds to help thousands of local residence who are at risk of hunger.

PLEASE ACT NOW....

- ✓ Make a Financial Donation
- ✓ Conduct a Food Drive
- ✓ Volunteer
- ✓ Contact Your Representative



Empty Spaces Multiply at Foodbank of Santa Barbara County



Celebrating **25** Years
...of moving PEOPLE from **HUNGER to HARVEST!**

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Foodbank of Santa Barbara County

Annual Report

July 1, 2006 – June 30, 2007

The Foodbank
Board of Directors

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Vice Chair

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Fighting Hunger, Feeding Hope

Every day, here in Santa Barbara County, thousands of people are struggling to put food on their tables while the spiraling cost of gas, medicine, housing and food slams them at every turn. They are the working poor who live below the poverty level, seniors struggling on fixed incomes, individuals who suffer from mental or physical illness, from homelessness, families who have empty pantries and children with empty bellies. These folks are our neighbors. They need our help.

Every day, at the Foodbank, we fight hunger with your support. Donations of funds and food fuel our efforts, keeping our warehouse full, our trucks on the road, and a passionate staff moving the mission forward. We fight hunger through the food drives sponsored by kindhearted businesses and organizations throughout the year. Our volunteers fight hunger everyday by generously offering their time and talents, 12,000 hours per year, the equivalent of 6 full time staff.

Every day we feed hope through our network of 220 partner agencies and hunger relief programs. They are the heroes who provide food to 100,000 of our neighbors in need reaching every corner of Santa Barbara County, distributing 6.5 million pounds of food from the Foodbank last year, valued at nearly 8.5 million dollars, and providing 14,000 meals each day.

Every day we feed hope by responding to the changing critical needs in our community. In the last year, our Produce Initiative and Mobil Farmers Markets have added millions of pounds of healthy fresh fruits and vegetables to low income tables. Our new Backpack program provides hundreds of kids with a healthy food-filled backpack to take home over the weekend. We have expanded our mobile food pantries to reach individuals in underserved areas. We provided about 250,000 pounds of emergency food relief to families devastated by the freeze of January, 2007.

Thank you for joining with the Foodbank to continue 25 years of feeding those in need with hope for a better tomorrow. There is still much work to do, and together we will succeed.

Diane Van Arsdall

Diane Van Arsdall

Chair, Board of Directors
Foodbank of Santa
Barbara County

James N Mangis

Jim Mangis

Executive Director
Foodbank of Santa
Barbara County



Hunger in Santa Barbara County

In Santa Barbara County, 100,000 people face the threat of hunger. That means 1 in 8 adults and countless children don't know where their next meal is coming from. Santa Barbara County has one of the highest rates of food insecurity in California. Hunger in Santa Barbara County is exacerbated by the high cost of living.

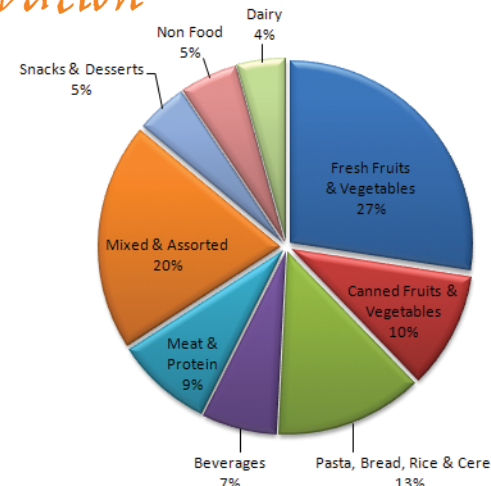
Our mission is to end hunger in Santa Barbara County

Where does our food come from?

1. Donated Produce	1,575,542
2. Federal Commodities	675,641
3. Purchased Product	463,965
4. Donated Reclamation & Affiliate Transfers	1,145,385
5. Food Drives	180,520
6. Local Food Industry Donated	878,759
7. National Food Industry Donated	1,542,875
Total Pounds	6,462,687

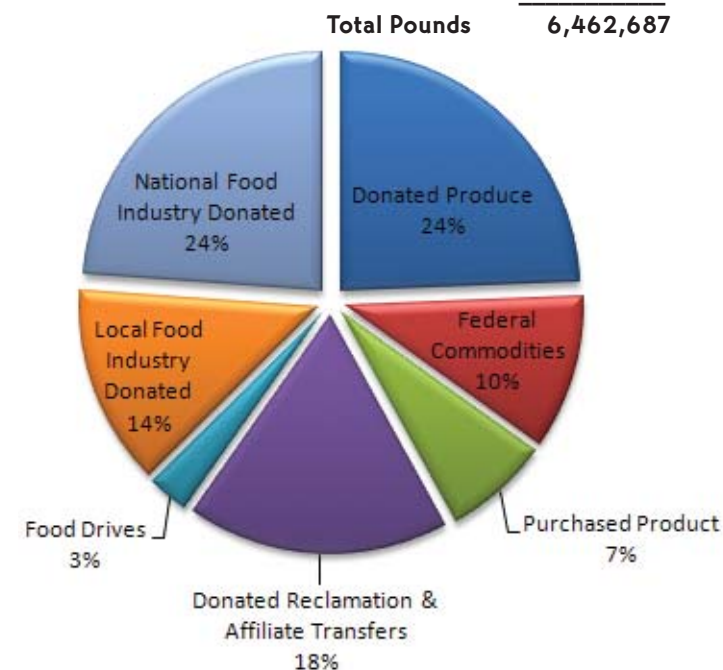
Food Distribution

Total Distribution:
6,498,377 pounds
July 1, 2006 — June 30, 2007
This is an increase of 22% over the prior year.



Food Distribution

	Pounds	%
1. Fresh Fruits & Vegetables	1,782,030	27%
2. Canned Fruits & Vegetables	670,171	10%
3. Pasta, Bread, Rice & Cereal	847,962	13%
4. Beverages	425,684	7%
5. Meat & Protein	555,086	9%
6. Mixed & Assorted	1,309,602	20%
7. Snacks & Desserts	295,571	5%
8. Non Food	333,109	5%
9. Dairy	279,162	4%
Total	6,498,377	100%



Total Food Received 6,462,687 pounds
July 1, 2006 — June 30, 2007



Through a variety of food distribution programs, the Foodbank provided food to 100,000 low income children, seniors, working poor families, and individuals.

Pantry Network

Mobile Food Pantries and Mobile Farmers Markets are our flagship initiative, bringing food directly into the neighborhoods and rural locations where it is most needed. We now have Mobile Food Pantries and Farmers Markets serving Lompoc, Sisquoc, New Cuyama, Guadalupe as well as neighborhoods in Santa Barbara and Santa Maria.

BackPack Program

The Backpack Program provides nutritious and easy to prepare foods to 200 children at risk of hunger on the week-ends when traditional school meal programs are not available. Every week back packs are assembled at the Foodbank then distributed to children living in New Cuyama, Santa Barbara, Santa Maria, and Lompoc. Each back pack weighs about 10 pounds; "it's heavy," said one back pack recipient "but it's a good heavy."

Brown Bag sites reach low-income seniors with convenient access to nutritious foods that seniors need to maintain their health and independence. Seniors living on only their social security check depend on the Brown Bag food so they don't have to choose between utilities, food and/or medicine.

Additional Programs

Through our Shopping Program we provide food to over 220 nonprofit member agencies and programs who "shop" at the Foodbank's two warehouses, allowing them to select nutritious food for their meal, snack and pantry programs.

Produce Initiative

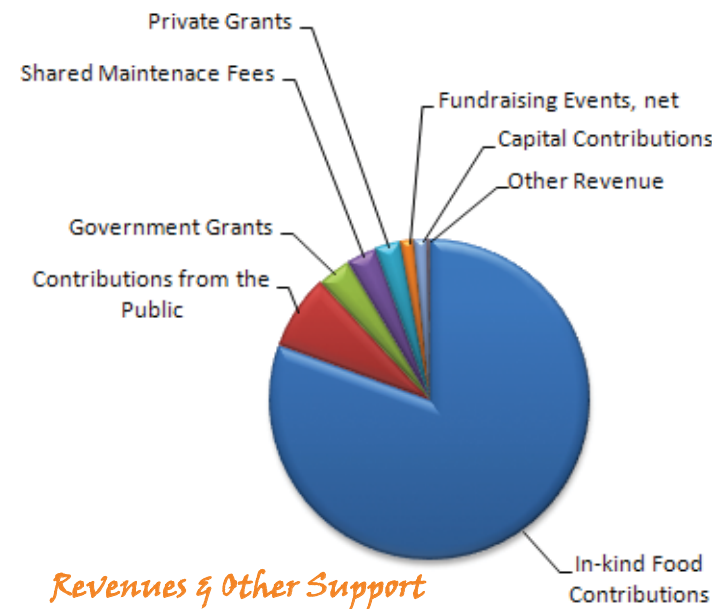
With an expanded commitment to providing fresh fruits and vegetables the Foodbank, supported by local and regional farmers, distributed a record 1,782,030 pounds of produce to those in need throughout Santa Barbara County. Thousands of seniors, children and working poor now have access to fresh produce and the nutrition that it provides, that they otherwise would not have been able to afford.

Children at Risk combats child hunger by providing food for distribution in family-friendly environments such as head start programs and after-school programs.

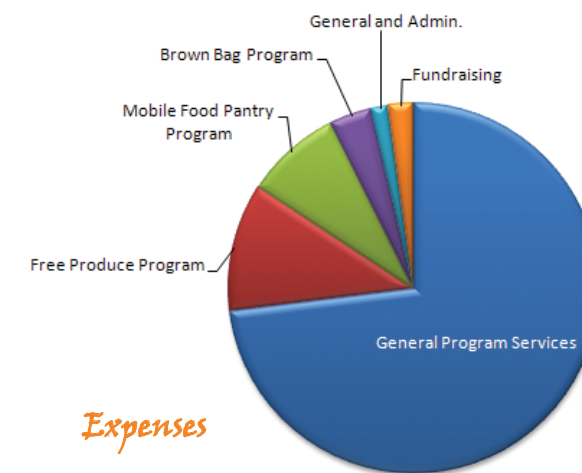
The Holiday Food Program provides over 6,000 turkeys to agencies with hot meal programs and for distribution to local families and 800 chickens to seniors in our Brown Bag program.

Over 220 Hunger Relief Agencies and Programs

The Foodbank's member agencies work closely with the Foodbank to get the food out safely to those in need. These agencies are the heroes in our community, feeding children, families, seniors, and others who need our help. A complete listing of the agencies we serve is available on our website www.foodbanksbc.org.



Revenues & Other Support



Expenses

Revenues & Other Support

80.51%	In-kind Food Contributions	\$	8,491,209
7.51%	Contributions from the Public		792,547
3.36%	Government Grants		354,350
3.06%	Shared Maintenance Fees		322,352
2.62%	Private Grants		276,653
1.39%	Fundraising Events, net		147,040
1.37%	Capital Contributions		144,953
0.17%	Other Revenue		18,165
100.00%	Total	\$	10,547,269

Expenses

73.05%	General Program Services	\$	7,578,527
11.20%	Free Produce Program		1,161,817
8.41%	Mobile Food Pantry Program		872,624
3.67%	Brown Bag Program		381,167
1.45%	General and Administrative		150,773
2.22%	Fundraising		230,002
100.00%	Total	\$	10,374,910

Change in Net Assets \$172,359

Complete audited financial statements are available on our website at www.foodbanksbc.org or by request.

Statement of Financial Position

Current Assets	\$1,719,802								
Fixed Assets, net	\$2,499,699								
Other Assets	\$464,192	Total Assets	\$4,683,693	Current Liabilities	\$152,254	Net Assets	\$4,531,439	Total Liabilities and Net Assets	\$4,683,693
Total Assets	\$4,683,693								
Current Liabilities	\$152,254								
Net Assets	\$4,531,439								
Total Liabilities and Net Assets	\$4,683,693								



Listed are donors who have made gifts of \$1,000 or more to the Foodbank of Santa Barbara County from July 1, 2006 through June 30, 2007. Their generosity enables us to distribute millions of pounds of nutritious food annually.

Many thanks to all those listed here and to everyone whose support helps us to provide food to people in need.

Sustaining the Harvest (\$25,000+)

- Estate of Henry Madsen
- The Santa Barbara Foundation
- Woods-Claeysens Foundation
- The Orfalea Fund
- Robert Ibsen
- Albertsons

Celebrating the Harvest (\$10,000 to \$24,999)

- The Chumash Casino
- Walmart
- The Outhwaite Foundation
- Wallis Foundation
- Hildegard Balin Foundation
- Ralphs Food for Less Foundation
- Anonymous
- Emmette Gatewood
- Unitarian Society of Santa Barbara
- Harold Wayne
- Andrew H. Burnett Foundation
- MAZON: A Jewish Response
- Mark Taper Foundation
- James Bower Foundation
- James Roehrig
- First Church of Christ Scientist-Solvang

Nourishing Hearts (\$5,000 to \$9,999)

- Santa Barbara Vintner's Fdn.
- Montecito Bank & Trust
- Ella Fitzgerald Foundation
- Ann Jackson Family Foundation
- Edwin & Jean Woods Family Foundation
- Latkin Foundation
- Union Bank of California
- Jackson Enterprises
- Eunice Stephens
- Robert Sugar
- YSI
- Roehrig Family Foundation
- Phyllis Schechter
- Stanley and Cheryl Tomchin

Ingredients for Hope (\$1,000 to \$4,999)

- Allan J. Dougherty
- Ann C. Carneros
- Anticouni Family Foundation
- BB & H Benefit Designs
- Barry M. Spector
- Touring & Tasting Magazine

Ingredients for Hope (continued)

- Bob Cathcart
- Carol Skinner
- Chhitu Patel
- Christopher Toomey
- David Iddings
- Edmund P. Harrison
- Elizabeth Kilb
- Eric Smith
- Frank LaSalle
- Fredric Reynolds
- Gary Horowitz
- Gerald S. Thede
- Goleta Presbyterian Church
- Green Hills Software, Inc.
- Hampton E. Mulligan
- Harris A. Sprecher
- Harris Gelberg
- Holly Huth
- James P. Ibbetson

Ingredients for Hope (continued)

- Jeff & Susan Bridges
- Jo Beth Van Gelderen
- John L. Warren
- Karl J. Weis
- Kathleen Robledo
- Kent Allebrand
- Lue D. Cramblit
- Magellan's
- Marcel Meier
- Marion Penney
- Marian Medical Center
- Nancy Wintersteen
- North Hills, LLC
- NS Ceramic
- Pampered Chef
- Richard & Elizabeth Begley
- Richard Fitzgerald
- Richard Hille
- Robert W. Hirsch

Ingredients for Hope (continued)

- Robert W. Peters
- Ron Boeddeker
- Sara Miller McClune
- Selden & Judy Edner
- Sue Andrews
- St. Mark United Methodist Church
- Steven Aizenstat
- Sue and J.W. Colin
- Thomas A. Meade
- Timothy P. Boris
- Trinity Lutheran Church
- Vasanti Ferrando Fithian
- Verizon
- William J. Nasif
- Willie Ponder
- Macy's
- All Saints by the Sea Episcopal Church
- Cyndee Howard
- B. Joseph Allen
- Betty J Anderson
- Citrix Online
- Charles L. Cleek
- David F. Hart
- David Spainhour
- Edward Jesle
- Frank Reed
- Frederic J. Pratt
- James L. Whipple
- Jeffrey Beth
- Joseph S. Hardin
- June H. Schuerch
- Kenneth Goldsholl
- Laurence & Shirley Miller
- Lee Thomas
- Paul DeBruynKops
- Peter Brown
- Randi Miller
- Richard J. Nagler
- Robert Manger
- Rotary Club of Santa Maria
- Russell Connors
- S. Andres Trust
- Stephen Forrest
- Stewart Tile
- Stillman Capital Group
- The Rord Foundation
- The Towbes Foundation
- Thomas Crawford, Jr.
- Susan Rose & Allan Ghitlerman
- Ford Family Foundation
- Mid-State Bank
- Lou Ann & Carl Jensen
- Lou and Bernice Weider
- Mort Maizlish
- Turpin Family Char. Foundation
- Venoco Corporation
- Walter J. Thomson
- Warwick D. Ford

Major Food and Produce Donors

- Farm to Family-California Association of Foodbanks
- Ag Against Hunger
- Vons
- Proctor & Gamble
- Oroweat Baking Company
- Community Food Drives
- Albertsons
- Kraft Foods
- Jordano's
- Pepsi Cola Company Santa Maria
- General Mills
- Kellogg's Company
- Coca-Cola North America
- Kellogg Company
- Donate Don't Dump
- Conagra
- Apio Produce Sales
- FoodMaxx
- Welch Foods, Inc.
- Driscoll's Associates
- Bonita Packaging Co.
- Agro-Jal Farms
- Tyson Foods, Inc.
- Avondale Barn
- Fresh Kist Produce
- Alberto-Culver USA, Inc.
- Kids in Distressed Situations
- Mira International Foods
- Unilever Foods
- Dynasty Farms
- Ralphs
- Costco
- C.J.J. Farming
- Hollandia Flowers

Volunteers

Volunteers are essential to our mission, contributing over 12,000 hours to ending hunger in Santa Barbara County. Volunteers sort, package, and distribute food, as well as help out in our office and at food drives and special events. Thank you!! We couldn't do it without you!





Food First

Working to End Hunger in Santa Barbara County Spring 2008

490 W. Foster Road
Santa Maria, CA 93455
T: (805) 937-3422
F: (805) 937-8750

4554 Hollister Avenue
Santa Barbara, CA 93110
T: (805) 967-5741
F: (805) 683-4951

www.foodbanksbc.org

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Did You Know...

America's Second Harvest report, Hunger in America 2006, found that 42.6 percent of the adult clients they serve live in suburban or rural areas.

Prepared for the Challenges that lie Ahead!

With expanding programs, new member agencies, and an ever increasing need for larger amounts of nutritious food and produce, the Foodbank of Santa Barbara County is looking at an era of change and one of many challenges. One major challenge the Foodbank is efficiently tackling is the increased need for food distributions to the underserved and to the rural areas of the county.

Over the years, as food banking evolved, the local systems for social service organizations serving the food needs of the county's rural areas became too difficult and expensive. The Foodbank has made a commitment to develop new and innovative avenues for ensuring that food is available to everyone who needs it - no matter where they live.

Started in 1999, with a small grant from UPS and a donated 'retired' beverage truck the Foodbank made it's first Mobile Food Pantry (MFP) delivery to a small parking lot in Santa Barbara; offering 800 pounds of food to 20 families. Back in those day's emergency food consisted of a loaf of bread, a bag of beans and a large chunk of cheese.

Today, the Foodbank has 11 monthly Mobile Food Pantry distribution sites, with more planned in the future, targeting underserved neighborhoods and rural corners of the county. Two or three times

every week, in church parking lots, community centers and convenient neighborhood locations you can find our Mobile Food Pantry set-up and supplying nutritious and fresh food directly to those who need it.

These "pantries on wheels" play a fundamental role in feeding hungry people. Every month, individuals and families have access to emergency food services which may not be available to them through traditional food distributions sources.

Not only do Mobile Food Pantries offer opportunities, but the Foodbank has made a commitment to providing the most nutritional food available. Each Mobile Food Pantry delivers 3,000 to 4,000 pounds of food including; rice, beans, canned goods, cereal, peanut butter, tuna fish, juice, personal hygiene products and plenty of fresh produce to the most rural neighborhoods in our county.



People waiting in line to enjoy the bounty of nutritious foods and fresh produce distributed by the Mobile Food Panty

The Working Family



Joel, Martin, and Laura enjoy a moment together after the baby's nap.

Laura and Joel, and son, Martin, just shy of one-year old, live a typical life of the many working families on the central coast. Joel goes to work, and Laura stays home to raise their son. After expenses, including rent, utilities, telephone service, diapers, gas and insurance to drive to and from work, there is not much left of their paycheck to buy the nutritious food they need to feed a family of three. Laura, Joel and Martin Diaz are grateful recipients of food distributed at Saint Anthony's Church by member agency People Helping People.

"All the things we need," says Laura, "just the basics you need cost a lot today; the ingredients to make good food and meals that last." Laura and Joel count their money wisely and know some months the paychecks aren't always the same. "I took the turkey and chicken we

received for Thanksgiving and cut it up so we can make it last." Laura knows that Martin needs the high protein food to grow strong and healthy. "He's growing fast and he loves the bananas we get and he's teething, so he really likes the crackers."

"We receive two big bags of groceries a month with a wide variety food." It is very good, and we'll get extra beans, rice, sugar, potatoes and broccoli," says Laura. "It is fresh and it makes a big difference. It is a good thing and the Foodbank helps get the food to the people who work but just need something extra to make it through the month."

The fresh produce is part of the Foodbank's Produce Initiative. The initiative offers a comprehensive array of services built around securing and distributing fresh produce. Please see our attached Annual Report for a list of our top Agricultural donors and to see more about the Produce Initiative and how you can help at www.foodbanksbc.org.



A smiling Martin grows strong and happy without a hungry tummy.

Produce Initiative and Generous Help

Established in 2006, the Foodbank's Produce Initiative distributed over 1.7 million pounds of fresh produce free of charge. In collaboration with local agricultural support and a state-wide network of partners, the Foodbank has developed a sophisticated structure for providing a variety of nutritious fruits and vegetables. The Produce Initiative recipients, with the end result of providing more fresh fruits and vegetables to low-income individuals and families, are thankful to the local growers and packers of Santa Barbara County who donated over 750,000 pounds of fresh produce last year.



"It is important for our community to give what we can and to help those in need," said Regional Manager Dennis Peterson.



Did You Know...

45% of clients report having to choose between paying for food and paying for utilities or heating fuel to keep warm!



Did You Know...

Approximately 48% of our clients are Hispanic; 31% are white; 7% are American Indian; 5% are African American; 3% are Asian and 6% are from other racial or ethnic groups.



Did You Know...

Last year the Foodbank distributed 1,782,030 pounds of fresh produce to those in need in Santa Barbara County

Partnership for Hunger Relief

America's Second Harvest's "Partnership for Hunger Relief" provides new equipment to increase Foodbank distributions and assist the Mobile Food Pantry program.

Recently, there is a new addition of a brightly colored refrigerated truck to the Foodbank's fleet, enabling us to pick up and deliver more food and fresh produce through our Mobile Food Pantry Program and other food distribution services. This truck was made possible by a grant received from the Ford Motor Company, the Paul Newman's Own Foundation, and America's Second Harvest – The Nation's Food Bank Network.

The refrigerated truck will help deliver fresh and nutritious food to hard-to-reach communities that are often underserved. Donated produce, meat and dairy products cannot be delivered to remote areas unless refrigerated

trucks are available for long delivery routes. This is the sixth consecutive year of the "Partnership for Hunger Relief." A total of 68 vehicles have been donated to food banks around the country since the partnership's founding in 2001. These trucks have traveled a combined total of more than 2.2 million miles and have distributed over 30 million pounds of food to rural areas in need.



Look for our brightly colored truck throughout Santa Barbara County.

4th Annual Lompoc Empty Bowls – March 26th

Please join us Wednesday, March 26th, for an "Empty Bowls" Lunch, 11:30 am - 1:30 pm at the La Purisima Hall, Lompoc. For a donation of \$20 or more, choose a beautiful handmade bowl, enjoy a simple meal of gourmet soup and bread, and take home the bowl as a reminder of the meal's purpose - to help feed the hungry of our community.



The Lompoc community celebrates the 3rd Annual Empty Bowls event with great success!

This event is a wonderful opportunity for friends, families and co-workers to enjoy a fun luncheon while making a contribution to the Foodbank of Santa Barbara County.



Did You Know...

In the last fiscal year the Foodbank collected 180,520 pounds of food drive food.

KCOY 2008 Spring Food Drive April 21 - May 21



For the past six years, the Foodbank and KCOY CBS 12 have partnered together for the Annual KCOY Spring Food Drive. Each year over 100 businesses, schools, churches, and civic organizations join KCOY CBS 12 in collecting thousands of pounds of non-perishable foods for the Foodbank.

Over the years, this food drive has become a vital part of Foodbank food distribution efforts. Look for KCOY 2008 Spring Food Drive signature yellow food collection barrels throughout Santa Barbara County. Everyone has an opportunity to participate.

We hope your place of business, school, organization, and/or church will participate in this year's KCOY 2008 Spring Food Drive and help us beat our goal of last year by collecting over 150,000 pounds of food.



Please look for the bright yellow food drive barrels this spring!

For more information:

Santa Barbara (South County)
(805) 967-5741 ext. 101

Santa Barbara (North County)
(805) 937-3422 ext. 106

Mark Your Calendar

March 26
Lompoc Empty Bowls Luncheon
11:30 am - 1:30 pm

April 21 - May 21
KCOY 2008 Spring Food Drive

September - TBA
National Hunger Awareness Day

October 22
Santa Maria Empty Bowls
11:30 am - 1:30 pm

November 2
Santa Barbara Empty Bowls
11:00 am - 2:00 pm



Did You Know...

96.3% of the money donated to the Foodbank goes back into the community.